

**QUALIFYING REQUIREMENTS FOR BIDDERS**

**Construction of 1 no. of 230kv line bay at Pugalur (existing) 400/230kv Sub-station for integration of RE generation project.**

Ref: **SR-II/C&M/WC-4370/2025**

**GENERAL:**

Qualification of Bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid Schedules. Technical experience and financial resources of any proposed subcontractor shall not be taken into account in determining the Bidder's compliance with the qualifying criteria.

The Employer may assess the capacity and capability of the bidder, to successfully execute the scope of work covered under the package within stipulated completion period. This assessment shall inter-alia include (i) document verification; (ii) bidders work/manufacturing facilities visit ; (iii) manufacturing capacity, details of works executed , works in hand , anticipated in future & the balance capacity available for the present scope of work; (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) details of quality systems in place ; (vi) past experience and performance ; (vii) customer feedback ; (viii) banker's feedback etc.

POWERGRID reserves the right to waive minor deviations if they do not materially affect the capability of the bidder to perform the contract.

**1.0 Technical Requirement**

- 1.1 Bidder must have executed Civil works, Erection, testing and commissioning of at least two (2) nos. AIS<sup>^</sup> Circuit Breaker equipped bays of 110 kV or above voltage level in one (1) substation or switchyard during last seven (7) years under a single contract as a Prime contractor or a partner in Joint venture (JV) or as a Sub-Contractor\* and these bays must be in satisfactory operation# as on originally scheduled date of the bid submission.
- 1.2 In case, the bidder had not carried out Civil works alone but executed the Erection, Testing & Commissioning of bays as required under Cl.No - 1.1 above on its own, the bidder can propose in his bid a sub-contractor who has successfully executed the Civil works of bays as required under Cl.No-1.1 for execution of the civil works envisaged under the subject package.

- 1.3 In case, the bidder had not carried out Erection, Testing & Commissioning of bays but executed Civil works of bays alone required under Cl.No – 1.1 above on its own, the bidder can propose in his bid a sub-contractor who has successfully executed the Erection, Testing & Commissioning of bays as required under Cl.No-1.1 for execution of the Erection, Testing & Commissioning works envisaged under the subject package.

Note-1 (\*) : In case of works executed under a contract that had been awarded on a Joint Venture, the experience of individual Joint Venture partner shall be considered limited to the scope of that partner under the said contract.

Note-2 (#): Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.

Note-3 (^) : AIS means Air Insulated Substation

In case bidder is a holding company, the technical experience referred to in clause 1.1, 1.2 & 1.3 shall be of that holding company only (i.e. excluding its subsidiary/group companies). In case bidder is a subsidiary of a holding company, the technical experience referred to in clause 1.1,1.2 & 1.3 above shall be of that subsidiary company only (i.e. excluding its holding companies).

## 2.0 FINANCIAL POSITION

For the purpose of this particular bid, the bidder(s) shall meet the following minimum criteria:

- a. Minimum Average Annual Turnover\* (MAAT) of the bidder for best 05 (five) years i.e. 60 (sixty) months out of last 07 (Seven) financial years as annualized should be Rs. 9.61 Crores.

\* Note- Annual total income as incorporated in the profit & loss account except non-recurring income e.g. sale of fixed assets

- b. Bidder shall have Liquid Assets (L.A.) or/and evidence of access to or availability of credit facilities of not less than Rs 1.60 Crores.

- c. Net Worth for last three financial years should be positive.

In case bidder is a holding company, the financial position criteria referred to in clause 2.0 above shall be that of holding company only (i.e. excluding its subsidiary/group companies). In case bidder is a subsidiary of a holding company, financial position criteria referred to in clause 2.0 above shall be that of subsidiary company only (i.e. excluding its holding company).

Relaxation for Start-Ups\*/ MSEs:-

Start-Ups\*/ MSEs, meeting the specified requirements at Para 2.0 (c) above in Financial Position shall also be considered qualified if they meet Eighty (80) % of the requirement specified at Para 2.0 (a) & 2.0 (b) above in Financial Position.

\* Start-Ups as defined by DIPP, applicable as on the originally scheduled date of bid submission (soft copy).

### 3.0. Requirement specific to Joint Venture bids

a) In case a bid is submitted by a Joint Venture (JV) (JV restricted to two firms only) as partners, joint venture must comply with the following minimum criteria:

(i) Both the partners of the JV shall meet individually the Financial Position criteria given at 2.0 (c) above.

(ii) The lead partner shall meet, not less than 40% of the Financial Position criteria given at 2.0 (a) & 2.0 (b) above and 100% of the Technical Experience criteria given at 1.1 above.

(iii) The other partner individually.

a) Shall meet not less than 25% of the Financial Position criteria given at 2.0 (a) & 2.0(b) above.

b) Shall have 100% of the Technical Experience criteria given at 1.1 above.

(iv) The joint Venture must satisfy collectively the Criteria of clause 2.0 (a) & 2.0(b) above which purpose the relevant figure of average annual turnover and liquid assets / credit facilities for each of the partners of the JV shall be added together to arrive at Joint Venture total capacity.

(v). Form of Undertaking by the Joint Venture partners, to be submitted by the agencies in line with the bid documents.

Note (\*): In case of works executed under a contract that had been awarded on a Joint Venture, the experience of individual Joint Venture partner shall be considered limited to the scope of that partner under the said contract.

#Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.

4.0 Requirement specific to Sub-contractor:- The bidder shall have to enter into an agreement / Undertaking with the sub-contractor proposed to be engaged for the subject works as per the Proforma attached along with the bid documents

5.0 The bidder shall furnish documentary evidence in support of the qualification requirement stipulated above.

**\*\*\* End of Annexure-A (BDS) \*\*\***