

Ref. No.: CC-CS/TWT/Amend-10

Date: 12.08.2022

<< TO ALL THE BIDDERS THROUGH PORTAL >>

Sub: Package for procurement of Smart Meters including associated Communication Infrastructure, Head End System (HES), Meter Data Management system (MDM) for implementation of Advanced Metering Infrastructure Project(s) in Central & Western India; Specification No.: RTN1001566/OTHERS/DOM/A02; GeM Bid Number: GEM/2022/B/2006757 dated 08.03.2022

...Reg. Amendment No. 10 to the Bidding Documents

Dear Sir(s),

- 1.0 This has reference to the bidding documents for the subject package uploaded on Government e-Marketplace (GeM) Portal [GeM Bid No. GEM/2022/B/2006757 dated 08.03.2022] and subsequently issued Corrigendum/Amendments/Clarifications.
- 2.0 **Amendment No. 10** to the bidding documents enclosed herewith are uploaded on the GeM Portal.
- 3.0 Save and Except for the changes brought-out in the above-mentioned amendments, all other terms and conditions of the original bidding documents shall remain unaltered.

Thanking you,

For and On behalf of
Power Grid Corporation of India Limited

8/12/2022

X Aakash Khandelwal

Aakash Khandelwal
Manager (CS)
Signed by: AAKASH KHANDELWAL

Encl: As above

Amendment No.-10 (Commercial Portion) dated 11/08/2022 to the Bidding Documents for Package for procurement of Smart Meters including associated Communication Infrastructure, Head End System (HES), Meter Data Management system (MDM) for implementation of Advanced Metering Infrastructure Project(s) in Central & Western India; Specification No.: RTN1001566/OTHERS/DOM/A02; GeM Bid Number: GEM/2022/B/2006757 dated 08.03.2022

SI. No.	Clause No.	Existing Clause in the Bidding Documents	Amended as
1.	IFB Clause 2.2, Section-III, Vol.-I of the Bidding Documents	Total Quantity of 1 Crore Smart Meters shall be divided in four Lots, with each Lot comprising of 25 lakhs Smart Meters alongwith associated Supply/Services. Corresponding to each Lot, a bidder shall be pre-selected and considered for award of Smart Meter quantity upto 25 lakhs alongwith associated Supply/Services, as per the provisions of the Bidding Documents inter-alia at ITB Clause 31.1.	<p>Total Quantity of 1 Crore Smart Meters shall be divided in four Lots, with each Lot comprising of 25 lakhs Smart Meters alongwith associated Supply/Services. Corresponding to each Lot, a bidder shall be pre-selected and considered for award of Smart Meter quantity upto 25 lakhs alongwith associated Supply/Services, as per the provisions of the Bidding Documents inter-alia at ITB Clause 31.1.</p> <p>M/s. Madhya Gujarat Vij Company Limited (MGVCL) and M/s. Uttar Gujarat Vij Company Limited (UGVCL) have shown their interest in implementation of Advance Metering Infrastructure in their respective licensee area through subject tender floated by POWERGRID.</p> <p>Accordingly, in the event MGVCL and UGVCL entrust execution of Advance Metering Infrastructure in their respective licensee area to POWERGRID, out of above mentioned four lots, Lot-1 and Lot-2 shall be utilized for MGVCL and UGVCL respectively.</p> <p>However, if Smart Meters requirement of MGVCL and/or UGVCL is less than the respective Lot Size, then POWERGRID reserves the right to award balance Lot Quantity for implementation of AMI system for other Utility/DISCOM as per ITB Clause 31.1.</p>
3.	ITB/BDS Clause 31.1, Section-III, Vol.-I of the Bidding Documents	<p>Replacing ITB clause 31.1 with the following:</p> <p>Subject to ITB Clause 32, the Employer will pre-select and sign Memorandum of Understanding (MoU) with four successful bidders identified in the manner specified herein below, whose bid(s) have been determined to be</p>	<p>Replacing ITB clause 31.1 with the following:</p> <p>Subject to ITB Clause 32, the Employer will pre-select and sign Memorandum of Understanding (MoU) with four successful bidders identified in the manner specified herein below, whose bid(s) have been determined to be</p>

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		<p>substantially responsive, further provided that the Bidder(s) are determined to be qualified, as per the Qualification Requirement specified in Annexure-A (BDS) to perform the contract(s) satisfactorily. The initial validity of the MoU shall be six months from the date of signing of MoU, which shall further be extended with the consent of both POWERGRID and the pre-selected bidder.</p> <p>Total Quantity of 1 Crore Smart Meters alongwith associated Supply/Services shall be divided in four Lots (i.e. Lot-1, Lot-2, Lot-3 & Lot-4), with each Lot comprising of 25 lakhs Smart Meters alongwith associated Supply/Services (hereinafter referred to as 'LOT BOQ'). Corresponding to each Lot, a bidder shall be pre-selected and considered for award of Smart Meter quantity upto 25 lakhs alongwith associated Supply/Services.</p> <p>The Employer will pre-select and sign Memorandum of Understanding (MoU) with four successful bidders. The initial validity of the MoU shall be six months from the date of signing of MoU, which shall further be extended with the consent of both POWERGRID and the pre-selected bidder.</p> <p>Subject to purchase preference as per ITB Clause 28.1 above, the methodology for pre-selecting the bidders for signing of MoU shall be as per the following:</p> <p>a) The lowest evaluated bid after e-RA shall be denoted as L1.</p> <p>b) The L1 Bidder shall be pre-selected and MoU shall</p>	<p>substantially responsive, further provided that the Bidder(s) are determined to be qualified, as per the Qualification Requirement specified in Annexure-A (BDS) to perform the contract(s) satisfactorily. The initial validity of the MoU shall be six months from the date of signing of MoU, which shall further be extended with the consent of both POWERGRID and the pre-selected bidder.</p> <p>Total Quantity of 1 Crore Smart Meters alongwith associated Supply/Services shall be divided in four Lots (i.e. Lot-1, Lot-2, Lot-3 & Lot-4), with each Lot comprising of 25 lakhs Smart Meters alongwith associated Supply/Services (hereinafter referred to as 'LOT BOQ'). Corresponding to each Lot, a bidder shall be pre-selected and considered for award of Smart Meter quantity upto 25 lakhs alongwith associated Supply/Services.</p> <p>The Employer will pre-select and sign Memorandum of Understanding (MoU) with four successful bidders. The initial validity of the MoU shall be six months from the date of signing of MoU, which shall further be extended with the consent of both POWERGRID and the pre-selected bidder.</p> <p>Subject to purchase preference as per ITB Clause 28.1 above, the methodology for pre-selecting the bidders for signing of MoU shall be as per the following:</p> <p>a) The lowest evaluated bid after e-RA shall be denoted as L1.</p> <p>b) The L1 Bidder shall be pre-selected for Lot-1 and MoU shall be signed with L1 Bidder (also referred as</p>

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		<p>be signed with L1 Bidder (also referred as M1 Bidder).</p> <p>c) Thereafter, all the remaining bidders shall be sent price match request to match their price with L1 Bidder on GeM portal. The three lowest evaluated bidders who have agreed to match the L1 Price shall be referred to as M2, M3 & M4 bidders in the order of their ranking based on final evaluated bid price after e-RA.</p> <p>Accordingly, the MoU shall also be signed with such Pre-Selected Bidders.</p> <p>d) The bidder who has not been shortlisted for e-RA shall not be considered for pre-selection/ award.</p> <p>e) The number of Lots for which the bidder could not be pre-selected in the manner specified above, shall remain un-awarded and accordingly, MoU shall not be signed for such Lots.</p> <p>In case POWERGRID signs AMISP Contract(s) with Utility(ies), POWERGRID shall award the Contract(s) on pre-selected bidder(s) based on their ranking i.e. first on M1, then M2 and so on so forth, as per following:</p> <p>i. Employer shall adopt bucket filling approach while</p>	<p>M1 Bidder).</p> <p>c) Thereafter, all the remaining bidders shall be sent price match request to match their price with L1 Bidder on GeM portal. The three lowest evaluated bidders who have agreed to match the L1 Price shall be referred to as M2, M3 & M4 bidders in the order of their ranking based on final evaluated bid price after e-RA.</p> <p>Accordingly, the MoU shall also be signed with such Pre-Selected Bidders.</p> <p>d) The bidder who has not been shortlisted for e-RA shall not be considered for pre-selection/ award.</p> <p>e) The number of Lots for which the bidder could not be pre-selected in the manner specified above, shall remain un-awarded and accordingly, MoU shall not be signed for such Lots.</p> <p>In case POWERGRID signs AMISP Contract(s) with Utility(ies), POWERGRID shall award the Contract(s) on pre-selected bidder(s) based on their ranking i.e. first on M1, then M2 and so on so forth, as per following:</p> <p>i. M/s. Madhya Gujarat Vij Company Limited (MGVCL) and M/s. Uttar Gujarat Vij Company Limited (UGVCL) have shown their interest in implementation of Advance Metering Infrastructure in their respective licensee area</p>

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		<p>finalising the Contractor(s) for a Project i.e. bucket of M1 Bidder shall be filled first (<i>upto 25 lakhs Smart Meters alongwith associated supply/services are per MoU</i>), thereafter bucket of M2 Bidder shall be filled and so on and so forth.</p> <p>ii. While filling bucket of a pre-selected bidder, a possibility may arise wherein the balance available Smart Meters in the Lot of the said pre-selected bidder is less than the number of Smart Meters required for the execution of the next AMISP Contract/Project. Under such circumstances, Employer reserves the right to increase the number of Smart Meters alongwith associated supply/services within a Lot upto the limit of +10% (ten percent) i.e. upto 27.5 lakhs Smart Meters alongwith associated supply/services, without any change in the unit prices or other terms and conditions of the Contract.</p> <p>iii. The LOT BOQ shall inter-alia consist of 25 Lakhs Smart Meters of different types. At the time of placement of Award(s), based on the Project requirement, Employer reserves the right to change the type of Smart Meter from one category to another available in the LOT BOQ.</p> <p>The Employer shall be the sole judge in this regard and the Employer's interpretation on the aforesaid provisions shall be final and binding.</p>	<p>through subject tender floated by POWERGRID.</p> <p>Accordingly, in the event MGVCCL and UGVCL entrust execution of Advance Metering Infrastructure in their respective licensee area to POWERGRID, out of above mentioned four lots, Lot-1 and Lot-2 shall be utilized for MGVCCL and UGVCL respectively.</p> <p>However, if Smart Meters requirement of MGVCCL and/or UGVCL is less than the respective Lot Size, then POWERGRID shall award balance Lot Quantity, subject to sl. no (iv) below, for implementation of AMI system for other Utility/DISCOM as per bucket filling approach.</p> <p>ii. For other Lots i.e. Lot-3 & Lot-4 also, the Employer shall adopt bucket filling approach while finalising the Contractor(s) for a Project i.e. bucket of M3 Bidder shall be filled first, thereafter bucket of M4 Bidder shall be filled.</p> <p>iii. Subject to clause (iv) mentioned herein below, the bucket filling shall mean placement of award(s) on a bidder such that cumulative quantity of Smart Meters covered under the said award(s) equals/exceeds 25 lakhs.</p> <p>iv. While filling bucket of a pre-selected bidder, a possibility may arise wherein the available Smart Meters in the Lot of the said pre-selected bidder is</p>

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		<p>In case of emergence of requirement in the AMISP Contract for the Utility, wherein more than one pre-selected bidders are required to be deployed, suitable agreement shall be executed among such pre-selected bidders and Employer to facilitate execution of such work inter-alia including execution of conditions of SLA, other techno-commercial conditions. Employer shall be the sole judge in this regard.</p>	<p>less than the number of Smart Meters required for the execution of the coming AMISP Contract/Project. Under such circumstances, Employer reserves the right to increase the number of Smart Meters alongwith associated supply/services within a Lot upto the limit of +15% (fifteen percent) i.e. upto 28.75 lakhs Smart Meters alongwith associated supply/services, without any change in the unit prices or other terms and conditions of the Contract.</p> <p>v. The LOT BOQ shall inter-alia consist of 25 Lakhs Smart Meters of different types. At the time of placement of Award(s), based on the Project requirement, Employer reserves the right to change the type of Smart Meter from one category to another available in the LOT BOQ.</p> <p>The Employer shall be the sole judge in this regard and the Employer's interpretation on the aforesaid provisions shall be final and binding.</p> <p>In case of emergence of requirement in the AMISP Contract for the Utility, wherein more than one pre-selected bidders are required to be deployed, suitable agreement shall be executed among such pre-selected bidders and Employer to facilitate execution of such work inter-alia including execution of conditions of SLA, other techno-commercial conditions. Employer shall be the sole judge in this regard.</p>
3.	GCC/SCC Clause 33.2.3,	Supplementing Clause GCC 33.2.3	Supplementing Clause GCC 33.2.3

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	Section-V, Vol.-I of the Bidding Documents	Percentage for the Change Proposal under this Clause shall be limited to [-20%] to [+30%]	Percentage for the Change Proposal under this Clause shall be limited to [-20%] to [+40%]