

		Annexure-A (BDS)
		<p>Revised Qualification Requirement (QR) for Establishment of Reliable Communication Network Package-I (OPGW) in Puducherry</p> <p>Specification No. : SR-II/C&M/WC -2828/NIT-179(E)/2020.</p>
		QUALIFICATION OF THE BIDDERS
		<p>Qualification of bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid Schedules. Technical experience and financial resources of any proposed subcontractor shall not be taken into account in determining the Bidder's compliance with the qualifying criteria except for the requirement stipulated herein below at 1.2. The bid can be submitted by an individual firm or a Joint Venture of two or more firms (Specific requirements for Joint Ventures are given under Para 3.0 below).</p>
		<p>The Employer may assess the capacity and capability of the bidder, to successfully execute the scope of work covered under the package within stipulated completion period. This assessment shall inter-alia include (i) Document verification; (ii) bidders work/manufacturing facilities visit; (iii) Manufacturing capacity, details of works executed, works in hand, anticipated in future & the balance capacity available for the present scope of work; (iv) Details of plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) Details of quality systems in place; (vi) Past experience and performance ; (vii) Customer feedback; (viii) Banker's feedback etc.</p>
		<p>POWERGRID reserves the right to waive minor deviations if they do not materially affect the capability of the Bidder to perform the contract.</p>
1.0		Technical Experience
	1.1	<p>Route 1: Installation Agency</p> <p>The Bidder must have executed a single contract at least 150 Kms of OPGW with scope of supply, installation, testing and commissioning, where minimum 80 Kms of OPGW installation must be in live line condition, on 66 kV or above transmission line(s) as a prime contractor* during last seven (07) years, which must have been in Satisfactory operation # for at least one (1) year as on the originally scheduled date of bid opening.</p> <p>OR</p> <p>The Bidder must have executed two contracts each of at least 80 kms with scope of supply, installation, testing and commissioning of OPGW, where minimum 80 Kms of OPGW installation must be in live line condition, on 66 kV or above transmission line(s) as a prime contractor* during last seven (07) years, which must have been in Satisfactory operation # for at least one (1) year as on the originally scheduled date of bid opening</p>

Note 1: *In case of works executed under a contract that had been awarded on a Joint Venture, the experience of individual Joint Venture partner shall be considered limited to the scope of that partner under the said contract.

1.2 **Route 2: Manufacturer of OPGW**

- (A) The Bidder must have manufactured, type tested (as per IEC or equivalent standard) & supplied at least 100 Kms of OPGW during last seven (7) years and the same must be in satisfactory operation# for at least two (02) years on 66kV or above transmission line(s) as on the originally scheduled date of bid opening
- (B) The Bidder, who has established manufacturing & testing facility for OPGW in India but not meeting the requirement stipulated in para 1.2 (A) above, shall also be considered provided that-
- a) The Bidder must have manufactured, type tested (as per IEC or equivalent standard) & supplied at least 100Kms of OPGW as on the date of bid opening mentioned above.
- b) The Bidder shall also submit along with its bid, a legally enforceable undertaking for extended warranty of two (2) years over and above the warranty period specified for OPGW.
- (C) The Bidder, who has established manufacturing & testing facility in India for OPGW as Subsidiary/JVC/Group company by its Parent/Principal but not meeting the requirement stipulated in para 1.2 (A) above, shall also be considered provided that-
- a) The Bidder must have manufactured, type tested (as per IEC or equivalent standard) & supplied OPGW as on the date of bid opening mentioned above, provided that the Parent/Principal meets the requirement stipulated in para 1.2 (A) above.
- b) Further, the bidder shall also submit the following along with the bid:
- i) A legally enforceable undertaking (jointly with the Parent/Principal company) to guarantee quality, timely supply, performance and warranty obligations as specified for the equipment(s).
- ii) A confirmation letter from the Parent/Principal company stating that the Parent/Principal company shall furnish performance guarantee for an amount of 10 % of the ex-works cost of such equipment(s). This performance guarantee shall be in addition to Contract Performance Guarantee to be submitted by the bidder.

		Annexure-A (BDS)
		iii) A valid collaboration agreement for technology transfer / license to design, manufacture, test and supply OPGW in India.
1.3		A bidder meeting the criteria mentioned at 1.1 above can participate in bidding, provided OPGW is offered from the manufacturer who fulfills the criteria mentioned at 1.2 above. Similarly, a bidder meeting the criteria mentioned at 1.2 above can participate in bidding, provided he engages a sub-contractor who fulfills the criteria mentioned at 1.1 above. In both the cases the bid shall include the consent letter from the proposed sub-contractor/manufacturer for execution of the respective works.
		<p>Note 2: In case bidder is a holding company, the technical experience referred to in clause 1.0 above shall be of that holding company only (i.e. excluding its subsidiary / group companies). In case bidder is a subsidiary of a holding company, the technical experience referred to in clause 1.0 above shall be of that subsidiary company only (i.e. excluding its holding company).</p> <p>Note3: #Satisfactory operation - means Certificate issued by the Employer certifying the operation without any adverse remark.</p>
2.0		Financial Position
		For the purpose of this particular bid, bidders shall meet the following minimum criteria:
	a)	Net Worth for last 3 financial years should be positive.
	b)	Minimum Average Annual Turnover [^] (MAAT) of the bidder for best three years i.e. 36 months out of last five financial years of the bidder should be Rs. 730.893 lakhs .
	c)	<p>Bidder shall have liquid assets (L.A.) and /or evidence of access to or availability of credit facilities of not less than Rs. 121.895 lakhs or equivalent.</p> <p>Note-4: [^]Annual gross revenue from operations/gross operating income as incorporated in the profit & loss account excluding other income.</p>
		<p>Note 5: In case bidder is a holding company, the Financial Position criteria referred to in para 2.0 above shall be that of holding company only (i.e. excluding its subsidiary / group companies). In case bidder is a subsidiary of a holding company, the Financial Position criteria referred to in para 2.0 above shall be that of subsidiary company only (i.e. excluding its holding</p>

company).

Note 6: In case bidder has established manufacturing facility in India and yet to complete three (3) financial years, the Net Worth and average of the turnover as per financial statement for completed financial years shall be considered for the purpose of compliance to the specified Net Worth and MAAT requirements.

Note 7: In case of bidder qualifying through para 1.2 (C) of Technical Experience above but not meeting the Financial Position requirement as per note (5) read along with note (6) above, the following shall be applicable:

In case bidder is yet to complete five (5) years from the date of commercial production of such equipment(s) as on the originally scheduled date of bid opening as above, the financial position requirement as per para 2.0 (b) & (c) of Parent/Principal company providing collaboration for technological support shall be considered. However, once he completes five (5) years from the date of commercial production of such equipment (s) in India as on the originally scheduled date of bid opening as above, the financial position requirements as specified at 2.0 (b) and (c) above shall also be required to be met by such bidder on their own as per note (5) above and not based on their Parent/Principal company. Further, in case the bidder is yet to complete one (1) financial year, the Net worth requirement as per para 2.0 (a) above of Parent/Principal shall be considered.

Note 8: Relaxation for Start-Ups[^]/ MSEs:

Start-Ups[^]/ MSEs, meeting the specified requirements at Para 2.0 (a) above in Financial Position shall also be considered qualified if they meet Eighty (80) % of the requirement specified at Para 2.0 (b) & 2.0 (c) above in Financial Position.

[^] Start-Ups as defined by DIPP, applicable as on the originally scheduled date of bid opening.

3.0

JOINT VENTURE BIDS:

In case a bid is submitted by a Joint Venture (JV) of two or more firms as partners, all the partners of Joint Venture shall meet collectively the complete requirements stipulated at para 1.0 and 2.0 (b) & (c) above. Further, the partner(s) of JV must also meet the following minimum criteria:

(i) All the partners of JV shall meet individually the financial position criteria given

	Annexure-A (BDS)
	<p>at 2.0 (a) above.</p> <p>(ii) The lead partner shall meet, not less than 40% of minimum financial position criteria given at para 2.0 (b) & (c).</p> <p>(iii) Each of the other partner(s) indivisually shall meet not less than 25% of the minimum financial position criteria given at para 2.0 (b) & (c) above.</p> <p>(iv) (a) The lead partner shall meet 100% of Technical Experience criteria given at 1.1 above and each of the other partner(s) individually shall meet not less than 25% of Technical Experience criteria given at 1.2 above.</p> <p style="text-align: center;">OR</p> <p>(b) The lead partner shall meet 100% of Technical Experience criteria given at 1.2 above and each of the other partner(s) individually shall meet not less than 25% of Technical Experience criteria given at 1.1 above.</p> <p>The figure of average annual turnover and liquid assets/credit facilities for each of the partners of the JV shall be added together to determine the JV's compliance with the minimum, qualifying criteria set out in para 2.0 (b) & (c) above.</p>
4.0	The bidder shall submit documentary evidence in support of the qualifying requirement stipulated as above.