Annex - A (QR1)

Sub: Qualifying Requirements for procurement of Towers / Tower steel including Bolts & Nuts for 400 kV D/c (Quad) Kudankulam Link line.

Cost Estimate: - Rs.5,63,26,271/- Excl GST.

Completion schedule: - 06 months from the date of PO.

1.0. GENERAL:

- 1.1 Qualification of the bidder will be based on meeting the minimum pass/fail criteria specified in technical requirement below regarding the Bidder's Technical experience and financial position as demonstrated by the Bidders responses in the document submitted during the bidding.
- 1.2 POWERGRID reserves the right to waive deviations to QR provided it does not impact the execution of contract. The decision of POWERGRID in this regard shall be final and binding on bidders.
- 1.3 The owner reserves the right to assess the capacity and capability of the bidder, should the circumstances warrant such assessments in an overall interest of the owner.

2.0. Technical Requirement:

- 2.1. Approved vendors of POWERGRID or vendors who have been listed under POWERGRID Compendium of Vendors, as on the re-scheduled date of opening i.e 01.08.2025 for supply of Towers for 345 kV S/c or 345 kV D/c voltage level or higher voltage level shall be deemed to meet the technical requirement.
- 2.2. The bidder can be an Original equipment manufacturer (OEM) of Towers for Transmission lines of 345 kV S/c or 345 kV D/c voltage level or higher voltage level and should have manufactured, and supplied similar types of Towers to any Public Sector Undertaking or any Government Research Institutes or reputed private sector Power utilities during last seven (07) years as on the re-scheduled date of opening i.e.01.08.2025

(OR)

The bidder should have executed similar works, that is supplied similar types of Towers for Transmission lines of 345 kV S/c or 345 kV D/c voltage level or higher voltage level to any Public Sector Undertaking or any Government Research Institutes or reputed private sector Power utilities with assured access* to POWERGRID approved vendors at 2.1 (or) OEMs meeting criteria at 2.2) during last seven (07) years as on the re-scheduled date of opening i.e. 01.08.2025 as per the following:

i) Three(03) similar completed supply works (Supply of Towers for 345 kV S/c or 345 kV D/c voltage level or higher voltage level) costing not

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less than the amount equal to. **Rs. 225.31 lakhs.** Or

- ii) Two(02) similar completed supply works (Supply of Towers for 345 kV S/c or 345 kV D/c voltage level or higher voltage level) costing not less than the amount equal to. **Rs. 281.63 lakhs.**Or
- iii) One(01) similar completed Supply work (Supply of Towers for 345 kV S/c or 345 kV D/c voltage level or higher voltage level) costing not less than the amount equal to **Rs. 450.61 lakhs**.

*In case of assured access from tower manufacturer(s), the contractor along with the bid, shall furnish a joint deed of undertaking (Format enclosed at annexure) along with the manufacturer(s) to guarantee quality & timely supply of tower parts from each of the manufacturer(s) at the time of finalizing the manufacturer(s). Failure to furnish the joint deed of undertaking, the bid of the agency will be treated as non-responsive.

In case of works executed under a contract that had been awarded on a Joint Venture, the experience of individual Joint Venture partner shall be considered limited to the scope of that partner under the said contract.

Following documents shall be submitted by the bidder(s) towards technical capability:

Completion certificate(s) / Performance Certificate(s) detailing the scope of works (Supply of Towers for 345 kV S/c or 345 kV D/c voltage level or higher voltage level) / project completed covering the works showing the completed value, period of execution of the project, completion period / date.

3.0. Financial Requirements:

- **3.1.** Minimum Average Annual Turnover*(MAAT) for the best **03 (three) years** out of last **05 (five)** financial years of the firm should not be less than **Rs. 845 Lakhs.**
- **3.2.** Bidder shall have **Liquid assets** (L.A) or/ and evidence of access to or availability of credit facilities of not less than **Rs.140.82 Lakhs**.
- **3.3.**Net worth of the bidder for last **03 (Three)** financial years should be **positive**.

Note: -*Annual Gross Revenue from operations/Gross operating income as incorporated in the profit & loss account excluding other operative income/other income.

In case bidder is a holding company, the Financial Position criteria referred to in clause 3. 1, 3.2 &3.3 above shall be that of holding company only (i.e. excluding its subsidiary / group companies).

In case Bidder is a subsidiary of a holding company, Financial requirement

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referred to in clause 3.1, 3.2 & 3.3 above shall be of that subsidiary company only (i.e. excluding its holding company). Following documents shall be submitted by the bidder(s) towards financial capability:

Complete Annual report along with the Audited Statement of Accounts comprising of Balance Sheets and Profit & Loss Account of the company (of its own, if the company is holding or subsidiary) for last 05 (five) years immediately preceding the date of NIT.

Relaxation for Start-Ups*/ MSEs: -

Start-Ups*/ MSEs, meeting the specified requirements at Para 3.3 above in Financial Position shall also be considered qualified if they meet Eighty (80) % of the requirement specified at Para 3.1 & 3.2 above in Financial Position.

- * Start-Ups as defined by DIPP, applicable as on the originally scheduled date of bid submission.
- #Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.
- 4.0 The bidder shall furnish documentary evidence in support of the qualification requirement stipulated above.